

POST-SHOW REPORT

17 – 19.04.24 IEC «EXPO», Astana, Kazakhstan



FACTS AND FIGURES

During 3 show days

12 150 Unique visitors

Total exhibition space

15 300 m²

General Sponsor:

MEIJI SANGYO COMPANY

Key exhibitors of Automechanika Astana 2024:



















Key exhibitors of Futuroad Expo Astana / Komtrans Astana 2024:









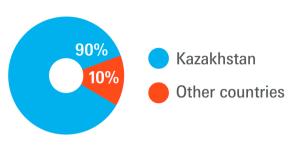








VISITOR PROFILE



Job level

Top management 26%
Individual entrepreneur 23%
Manager / Specialist 34%
Department Head 14%
Other 3%

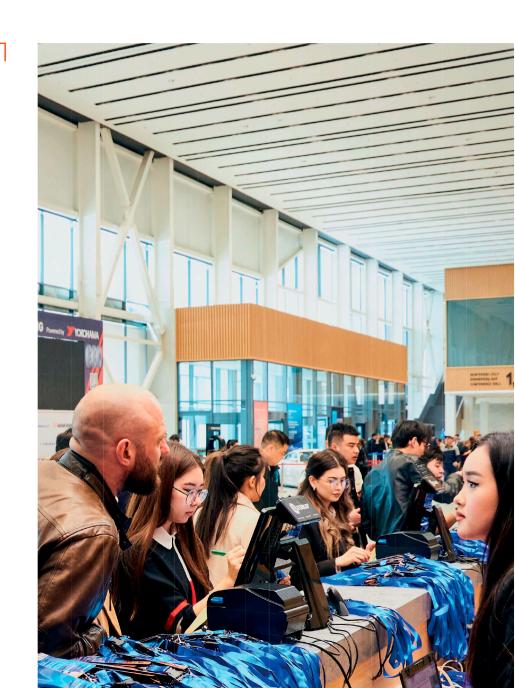
Influence on purchasing and procurement decisions

Participate in decision making 40%

Decision Maker 23%

Consulting 15%

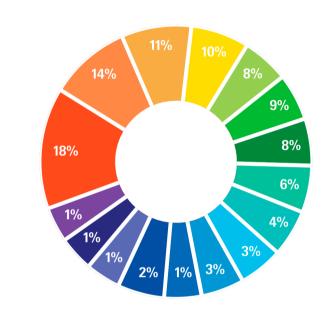
No influence 22%



VISITOR PROFILE

Visitors' interest Automechanika Astana

- Spare Parts & Components
- Accessories & Customizing
- Electronics
- Tires & Wheels
- Car interior
- Oils & Lubricants
- Car care
- Diagnostics & Repair
- Batteries
- Management & Information Technology
- Garage equipment
- Varnishes, paints, consumables for repairs
- Washing equipment
- Planning and equipping of car dealership chains
- Insurance services
- Other





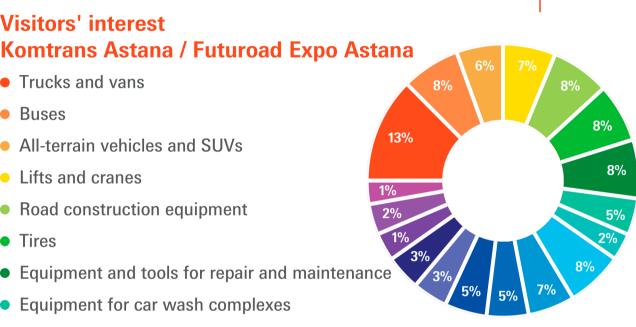


VISITOR PROFILE

Visitors' interest

Trucks and vans

- Buses
- All-terrain vehicles and SUVs
- Lifts and cranes
- Road construction equipment
- Tires
- Equipment and tools for repair and maintenance
- Equipment for car wash complexes
- Insurance services, financial services, leasing
- Special vehicles
- Components and spare parts
- Trailers and semi-trailers
- Loaders
- Municipal vehicles
- Lubricants
- Garbage trucks and waste compaction devices
- Information systems and data collection systems
- Other







PROGRAM

Grand opening

of the Republic of Kazakhstan E. Erkinbayev, the President of the Kazakhstan Automobile Union A. Makasheva, the Senior Vice President of Messe Frankfurt Exhibition GmbH Stefan Kurzawski, the Vice President of Messe Frankfurt Exhibition GmbH M. Johannes, a member of the board of directors of "Business Media Central Asia" Eugen Alles and others.

With the participation of the Vice Minister of Tourism and Sports

Business Program

14 sessions

250+ participants

Among business program topics:

- Press conference Automechanika Frankfurt
- Offers of Chinese brands in the car market of the Republic of Kazakhstan
- How to provide service in 2024?
- Open your own online shop in the field of auto goods sales on a turnkey basis without much effort
- What is CRM and why is it important for a car service center?
- Innovative Leasing Opportunities
- Automotive trends, changes in cars, energy solutions and technologies in modern batteries VARTA





SPECIAL ZONES

Exclusive car zone in collaboration with Low_kz



Sim-racing zone powered by Yokohama



Test drives by Geely



EXHIBITION PARTNERS

Official partners























Partners of the automotive exhibition area





Sim-racing zone partners



Influencers:



Beibit Alibekov @alibekovkz (1,6 m followers)



Darkhan Iskakov @low_kz (198k followers)



Olzhas Oqas @oljasoqas (62k followers)

Media and Information partnership

40 media partners

400+ media publications

30 media onsite

5 000 000+ total social media reach

Among media partners

















































FEEDBACK FROM PARTICIPANTS

We have participated in the Automechanika Astana exhibition for the second year, and it's exciting to witness its growth and evolution. The meetings this year went very well and productive, and we look forward to welcome you at our booth again in 2025!

Zinaida Vasilieva, Ferdinand Bilstein

Our company is participating in the international exhibition Komtrans Astana 2024. Impressions of the exhibition are entirely positive; we met with our partners and acquired a number of valuable contacts for further cooperation.

Konstantin Sharov, Virazh

Meiji Sangyo has been participating in the Automechanika Astana exhibition for the third year now. Since the exhibition brings great results, we have decided to become the general sponsor of the exhibition this year. The organization of the exhibition is at the highest level, a large number of brands represented, and there is great interest in our company and brands.

Evgenia Shirobokova, Meiji Sangyo



Join the projects!

Automechanika Astana April 15-17, 2025 | IEC "EXPO", Astana

Komtrans Astana 25-27 June 2025 | IEC "EXPO", Astana

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